

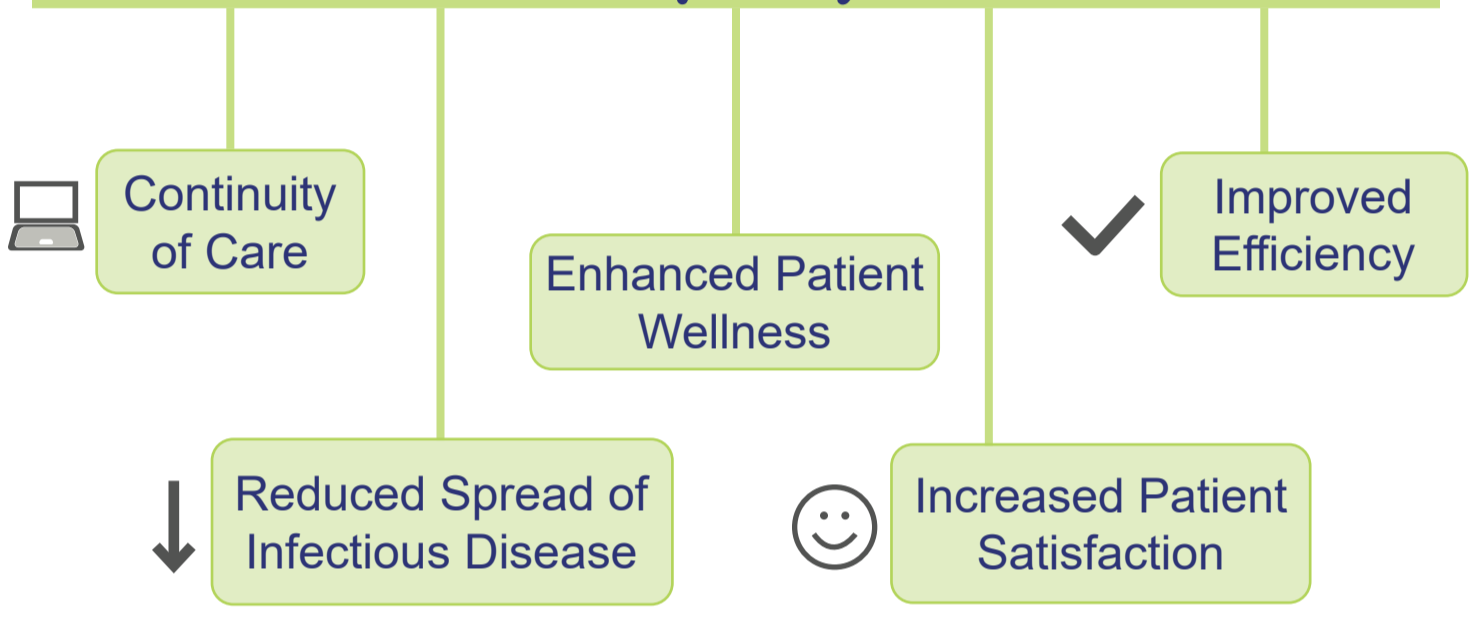


# Telehealth is here to stay.

## What patients are saying

- 76% of patients *prioritize virtual provider access* over in-person interaction
- 77% are open to trying telehealth → 19% of patients already have
- 83% say *quality of care* in telehealth visits are as good or **better** than in-person visits

## Overall Benefits of Telehealth



## \$30 billion

Telehealth was projected to occupy a \$30 billion corner of the healthcare market by 2020

## COVID-19 increases Telehealth Use

- 75% of individuals with behavioral health conditions **continue therapy services via telehealth**
- 1.6x increase in virtual care since summer of 2019

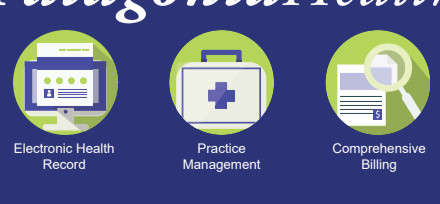
### Additional Benefits

- Convenient
- Easier provider access
- No need for travel

## Relaxed Restrictions

- ✓ Loosened privacy regulations
- ✓ Patient access from home
- ✓ Phone visits qualify as telemedicine
- ✓ Waived need for pre-existing relationship with clinician
- ✓ Clinicians allowed to practice across state lines

Resources: bcbs.com, May 2020 | FAIRHealth, July 2019 | CDC.gov, August 2016 | AMA-assn.org, 2020 | Kaiser Family Foundation, May 2020



Patagonia Health is a living software designed to meet the complex needs of Public and Behavioral Health organizations. The easy-to-learn solution includes an integrated EHR, Practice Management and Billing software. The company's mission is to provide a combination of software and services allowing customers to provide care that puts their clients first.